

MHA Combined = COCC, CVC, FER, HCB, JCP, MVP, RVE, RVW, SCT, ALP, SSBG, PEER

Budget Comparison

Period = May 2012

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
INCOME									
TENANT INCOME									
Rental Income									
Rent Income-Gross Potential	-2,613.50	0.00	-2,613.50	N/A	-2,563.50	0.00	-2,563.50	N/A	0.00
Tenant Rent	136,841.00	125,876.67	10,964.33	8.71	1,037,393.04	1,007,013.36	30,379.68	3.02	1,510,520.00
Total Rental Income	134,227.50	125,876.67	8,350.83	6.63	1,034,829.54	1,007,013.36	27,816.18	2.76	1,510,520.00
Other Tenant Income									
Laundry and Vending	2,657.26	500.00	2,157.26	431.45	3,558.97	4,000.00	-441.03	-11.03	6,000.00
Damages	0.00	25.00	-25.00	-100.00	645.17	200.00	445.17	222.58	300.00
NSF Charges	0.00	6.25	-6.25	-100.00	25.00	50.00	-25.00	-50.00	75.00
Tenant Owned Utilities	663.83	601.67	62.16	10.33	-1,817.89	4,813.36	-6,631.25	-137.77	7,220.00
Misc.Tenant Income	-30.00	220.84	-250.84	-113.58	-6,345.61	1,766.72	-8,112.33	-459.17	2,650.00
Assisted Living-Medicaid Waiver	0.00	0.00	0.00	N/A	24,000.00	0.00	24,000.00	N/A	0.00
Total Other Tenant Income	3,291.09	1,353.76	1,937.33	143.11	20,065.64	10,830.08	9,235.56	85.28	16,245.00
NET TENANT INCOME	137,518.59	127,230.43	10,288.16	8.09	1,054,895.18	1,017,843.44	37,051.74	3.64	1,526,765.00
GRANT INCOME									
HUD PHA Operating Grants/Subsidy	142,053.34	142,719.49	-666.15	-0.47	1,139,983.00	1,141,755.92	-1,772.92	-0.16	1,712,634.00
Other Grants	7,403.50	7,272.33	131.17	1.80	50,126.00	58,178.64	-8,052.64	-13.84	87,268.00
TOTAL GRANT INCOME	149,456.84	149,991.82	-534.98	-0.36	1,190,109.00	1,199,934.56	-9,825.56	-0.82	1,799,902.00
OTHER INCOME									
Interest Income	913.25	277.18	636.07	229.48	6,403.86	2,217.44	4,186.42	188.80	3,326.00
Investment Income	2.31	8.33	-6.02	-72.27	14.74	66.64	-51.90	-77.88	100.00
CPM - Property Mgmt Fee Income	11,964.00	0.00	11,964.00	N/A	11,964.00	0.00	11,964.00	N/A	0.00
Property Mgmt Fee Income	32,055.32	31,724.17	331.15	1.04	256,111.40	253,793.36	2,318.04	0.91	380,690.00
Asset Mgmt Fee Income	4,980.00	4,960.00	20.00	0.40	39,840.00	39,680.00	160.00	0.40	59,520.00
Bookkeeping Fee Income	4,725.60	4,867.50	-141.90	-2.92	37,839.20	38,940.00	-1,100.80	-2.83	58,410.00
Program Mgmt Fee Income	13,536.26	11,675.00	1,861.26	15.94	87,811.45	93,400.00	-5,588.55	-5.98	140,100.00
Contract - Fee For Service Income	18,265.35	13,501.42	4,763.93	35.28	119,046.86	108,011.36	11,035.50	10.22	162,017.00
Lease Enforcement Fee For Service Income	2,840.04	3,592.25	-752.21	-20.94	48,128.62	28,738.00	19,390.62	67.47	43,107.00
Miscellaneous Other Income	4,218.68	2,823.83	1,394.85	49.40	59,526.66	22,590.64	36,936.02	163.50	33,886.00
Misc Other Income-Buck St Office Rental	5,191.40	5,037.50	153.90	3.06	39,956.34	40,300.00	-343.66	-0.85	60,450.00
Misc Other Income-Office Space Rental	4,677.00	0.00	4,677.00	N/A	30,135.25	0.00	30,135.25	N/A	0.00
Misc Income-Antenna Rental	5,777.94	4,572.50	1,205.44	26.36	44,823.26	36,580.00	8,243.26	22.53	54,870.00
TOTAL OTHER INCOME	109,147.15	83,039.68	26,107.47	31.44	781,601.64	664,317.44	117,284.20	17.65	996,476.00
TOTAL INCOME	396,122.58	360,261.93	35,860.65	9.95	3,026,605.82	2,882,095.44	144,510.38	5.01	4,323,143.00

EXPENSES

ADMINISTRATIVE

Administrative Salaries

MHA Combined = COCC, CVC, FER, HCB, JCP, MVP, RVE, RVW, SCT, ALP, SSBG, PEER

Budget Comparison

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	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
Administrative Salaries	39,098.83	44,844.50	5,745.67	12.81	342,085.97	358,756.00	16,670.03	4.65	538,134.00
Employee Benefit-Health/Dental/Eye	7,534.26	10,585.17	3,050.91	28.82	69,095.43	84,681.36	15,585.93	18.41	127,022.00
Total Administrative Salaries	46,633.09	55,429.67	8,796.58	15.87	411,181.40	443,437.36	32,255.96	7.27	665,156.00
Legal Expense									
Criminal/Criminal Background Checks	198.76	233.33	34.57	14.82	3,686.45	1,866.64	-1,819.81	-97.49	2,800.00
General Legal Expense	2,980.00	2,554.17	-425.83	-16.67	35,469.08	20,433.36	-15,035.72	-73.58	30,650.00
Total Legal Expense	3,178.76	2,787.50	-391.26	-14.04	39,155.53	22,300.00	-16,855.53	-75.59	33,450.00
Other Admin Expenses									
Staff Training	400.43	1,316.67	916.24	69.59	6,484.18	10,533.36	4,049.18	38.44	15,800.00
Staff Travel	2,972.66	225.00	-2,747.66	-1,221.18	8,406.87	1,800.00	-6,606.87	-367.05	2,700.00
Admin Exp Wildwood HA	0.00	0.00	0.00	N/A	903.39	0.00	-903.39	N/A	0.00
Accounting Fees	0.00	0.00	0.00	N/A	12,500.00	0.00	-12,500.00	N/A	0.00
Auditing Fees	0.00	1,566.67	1,566.67	100.00	3,800.00	12,533.36	8,733.36	69.68	18,800.00
Licenses/Fees/Permits	344.00	429.17	85.17	19.85	4,686.00	3,433.36	-1,252.64	-36.48	5,150.00
Professional Fees/Services	1,800.00	421.67	-1,378.33	-326.87	12,483.25	3,373.36	-9,109.89	-270.05	5,060.00
Total Other Admin Expenses	5,517.09	3,959.18	-1,557.91	-39.35	49,263.69	31,673.44	-17,590.25	-55.54	47,510.00
Miscellaneous Admin Expenses									
Publications/Subscriptions	0.00	81.51	81.51	100.00	580.90	652.08	71.18	10.92	978.00
Membership Dues and Fees	0.00	250.00	250.00	100.00	3,270.61	2,000.00	-1,270.61	-63.53	3,000.00
Telephone	2,632.47	2,142.09	-490.38	-22.89	20,447.75	17,136.72	-3,311.03	-19.32	25,705.00
Office Supplies	64.33	855.02	790.69	92.48	4,623.84	6,840.16	2,216.32	32.40	10,260.00
Copier and Supplies	1,637.20	765.01	-872.19	-114.01	8,413.52	6,120.08	-2,293.44	-37.47	9,180.00
Cell Phones/Pagers	1,497.85	1,169.17	-328.68	-28.11	10,884.67	9,353.36	-1,531.31	-16.37	14,030.00
Payroll Services	419.92	465.40	45.48	9.77	4,915.91	3,723.20	-1,192.71	-32.03	5,585.00
Postage/Express	1,734.65	466.66	-1,267.99	-271.72	5,908.20	3,733.28	-2,174.92	-58.26	5,600.00
Legal Ads	24.94	55.00	30.06	54.65	1,265.34	440.00	-825.34	-187.58	660.00
Internet	538.37	579.16	40.79	7.04	4,359.88	4,633.28	273.40	5.90	6,950.00
Answering Service/Voicemail	238.00	320.83	82.83	25.82	1,766.26	2,566.64	800.38	31.18	3,850.00
Other Misc Admin Expenses	0.00	83.33	83.33	100.00	561.01	666.64	105.63	15.85	1,000.00
Employee Services	0.00	103.00	103.00	100.00	2,515.50	824.00	-1,691.50	-205.28	1,236.00
Commissioner Meetings	144.78	50.00	-94.78	-189.56	545.53	400.00	-145.53	-36.38	600.00
Commissioner Training	0.00	333.33	333.33	100.00	2,902.36	2,666.64	-235.72	-8.84	4,000.00
Commissioner Travel	4,515.31	250.00	-4,265.31	-1,706.12	5,688.93	2,000.00	-3,688.93	-184.45	3,000.00
Sponsorships	100.00	16.67	-83.33	-499.88	100.00	133.36	33.36	25.02	200.00
Marketing/Promotions/Advertising	0.00	172.91	172.91	100.00	1,132.87	1,383.28	250.41	18.10	2,075.00
Bank/Credit Card Fees	0.00	12.83	12.83	100.00	310.70	102.64	-208.06	-202.71	154.00
Meetings / Seminars	66.00	83.33	17.33	20.80	2,367.85	666.64	-1,701.21	-255.19	1,000.00
Cable TV	110.06	56.00	-54.06	-96.54	1,008.34	448.00	-560.34	-125.08	672.00
Computer Hardware	2,312.68	279.17	-2,033.51	-728.41	4,836.01	2,233.36	-2,602.65	-116.54	3,350.00
Computer Software	0.00	41.67	41.67	100.00	39.95	333.36	293.41	88.02	500.00
Computer Supplies	0.00	75.42	75.42	100.00	0.00	603.36	603.36	100.00	905.00
Computer Support	5,497.82	1,241.66	-4,256.16	-342.78	31,240.90	9,933.28	-21,307.62	-214.51	14,900.00
Computer System Support	2,135.65	1,808.33	-327.32	-18.10	16,246.05	14,466.64	-1,779.41	-12.30	21,700.00
Caring, Inc. misc	-3,257.33	0.00	3,257.33	N/A	-3,257.33	0.00	3,257.33	N/A	0.00
Wildwood HA misc	3,236.21	0.00	-3,236.21	N/A	4,873.71	0.00	-4,873.71	N/A	0.00

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Property Mgmt Fee Expense	32,055.32	31,230.92	-824.40	-2.64	256,111.40	249,847.36	-6,264.04	-2.51	374,771.00
Asset Mgmt Fee Expense	4,980.00	4,994.17	14.17	0.28	39,840.00	39,953.36	113.36	0.28	59,930.00
Bookkeeping Fee Expense	3,630.00	3,217.57	-412.43	-12.82	29,002.50	25,740.56	-3,261.94	-12.67	38,611.00
Program Mgmt Fee Expense	1,061.84	0.00	-1,061.84	N/A	10,842.79	0.00	-10,842.79	N/A	0.00
Contract - Fee For Service Expense	15,879.50	1,867.83	-14,011.67	-750.16	59,325.99	14,942.64	-44,383.35	-297.02	22,414.00
Total Miscellaneous Admin Expenses	81,255.57	53,067.99	-28,187.58	-53.12	532,671.94	424,543.92	-108,128.02	-25.47	636,816.00
TOTAL ADMINISTRATIVE EXPENSES	136,584.51	115,244.34	-21,340.17	-18.52	1,032,272.56	921,954.72	-110,317.84	-11.97	1,382,932.00
TENANT SERVICES									
Tenant Services Salaries	7,452.00	7,320.50	-131.50	-1.80	78,241.51	58,564.00	-19,677.51	-33.60	87,846.00
Tenant Services Overtime	0.00	0.00	0.00	N/A	632.77	0.00	-632.77	N/A	0.00
Employee Benefit-Health/Dental/Eye	1,208.34	1,208.34	0.00	0.00	26,069.62	9,666.72	-16,402.90	-169.68	14,500.00
Tenant Svcs - HCFC Activities-	3,612.51	2,225.33	-1,387.18	-62.34	18,058.38	17,802.64	-255.74	-1.44	26,704.00
Tenant Svcs - Food/Snacks	0.00	14.17	14.17	100.00	332.78	113.36	-219.42	-193.56	170.00
Tenant Svcs - Medical Supplies	0.00	0.83	0.83	100.00	-1.59	6.64	8.23	123.95	10.00
Tenant Svcs - Personal Care Supplies	0.00	3.33	3.33	100.00	0.00	26.64	26.64	100.00	40.00
Tenant Svcs - Linen Supplies	0.00	1.67	1.67	100.00	0.00	13.36	13.36	100.00	20.00
Tenant Svcs - Recreation/Education	-535.50	8.33	543.83	6,528.57	-546.50	66.64	613.14	920.08	100.00
Tenant Svcs - Monitoring Service	0.00	0.00	0.00	N/A	662.12	0.00	-662.12	N/A	0.00
Tenant Svcs - Moving Expenses	265.35	175.00	-90.35	-51.63	2,561.90	1,400.00	-1,161.90	-82.99	2,100.00
TOTAL TENANT SERVICES EXPENSES	12,002.70	10,957.50	-1,045.20	-9.54	126,010.99	87,660.00	-38,350.99	-43.75	131,490.00
Water & Sewer	25,483.84	25,212.16	-271.68	-1.08	166,154.55	201,697.28	35,542.73	17.62	302,546.00
Electricity	20,496.87	30,675.00	10,178.13	33.18	186,640.61	245,400.00	58,759.39	23.94	368,100.00
Electricity-Vacant Units	50.82	379.16	328.34	86.60	1,409.41	3,033.28	1,623.87	53.54	4,550.00
Gas	8,903.00	19,441.66	10,538.66	54.21	121,921.13	155,533.28	33,612.15	21.61	233,300.00
Gas-Vacant Units	143.42	0.00	-143.42	N/A	219.92	0.00	-219.92	N/A	0.00
TOTAL UTILITY EXPENSES	55,077.95	75,707.98	20,630.03	27.25	476,345.62	605,663.84	129,318.22	21.35	908,496.00
General Maint Expense									
Maintenance Fee For Service Expense	18,265.35	10,058.24	-8,207.11	-81.60	118,056.30	80,465.92	-37,590.38	-46.72	120,699.00
Maintenance Salaries	21,692.46	22,766.08	1,073.62	4.72	185,995.67	182,128.64	-3,867.03	-2.12	273,193.00
Maintenance Labor Overtime	2,622.26	1,791.68	-830.58	-46.36	27,313.16	14,333.44	-12,979.72	-90.56	21,500.00
Compensated Absences-Maintenance	0.00	125.00	125.00	100.00	0.00	1,000.00	1,000.00	100.00	1,500.00
Employee Benefit-Health/Dental/Eye	4,044.67	6,472.09	2,427.42	37.51	31,552.49	51,776.72	20,224.23	39.06	77,665.00
Maint-On Call Service	0.00	48.33	48.33	100.00	0.00	386.64	386.64	100.00	580.00
Maintenance Uniforms	0.00	123.25	123.25	100.00	735.88	986.00	250.12	25.37	1,479.00
Maintenance Travel/Training	0.00	25.00	25.00	100.00	0.00	200.00	200.00	100.00	300.00
Vehicle Gas, Oil, Repairs, Supplies	723.38	691.67	-31.71	-4.58	7,961.12	5,533.36	-2,427.76	-43.88	8,300.00
Vehicle Title/Registration	0.00	33.16	33.16	100.00	295.00	265.28	-29.72	-11.20	398.00
Total General Maint Expense	47,348.12	42,134.50	-5,213.62	-12.37	371,909.62	337,076.00	-34,833.62	-10.33	505,614.00
Materials									
Materials-Electrical	122.11	337.51	215.40	63.82	3,640.90	2,700.08	-940.82	-34.84	4,050.00
Materials-Plumbing	218.91	825.00	606.09	73.47	10,125.66	6,600.00	-3,525.66	-53.42	9,900.00
Materials-Heating	3,909.31	1,083.35	-2,825.96	-260.85	9,050.06	8,666.80	-383.26	-4.42	13,000.00
Materials-Flooring	0.00	316.68	316.68	100.00	12,193.99	2,533.44	-9,660.55	-381.32	3,800.00
Materials-Paint	0.00	495.84	495.84	100.00	7,414.23	3,966.72	-3,447.51	-86.91	5,950.00

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Materials-Janitorial/Cleaning	338.06	437.50	99.44	22.73	3,364.27	3,500.00	135.73	3.88	5,250.00
Materials-Lumber	0.00	217.51	217.51	100.00	7,031.96	1,740.08	-5,291.88	-304.12	2,610.00
Materials-Maint Paper/Supplies	0.00	9.17	9.17	100.00	21.22	73.36	52.14	71.07	110.00
Materials-Grounds	0.00	504.16	504.16	100.00	8,695.55	4,033.28	-4,662.27	-115.60	6,050.00
Materials-Miscellaneous	146.23	297.92	151.69	50.92	9,018.79	2,383.36	-6,635.43	-278.41	3,575.00
Materials-Equipment Repairs	0.00	395.84	395.84	100.00	3,329.86	3,166.72	-163.14	-5.15	4,750.00
Materials-Appliance Parts	0.00	137.50	137.50	100.00	1,095.41	1,100.00	4.59	0.42	1,650.00
Materials-Safety Equipment	104.03	1,025.01	920.98	89.85	1,799.28	8,200.08	6,400.80	78.06	12,300.00
Materials-Hardware	42.27	313.34	271.07	86.51	788.36	2,506.72	1,718.36	68.55	3,760.00
Materials-Glass/Screens	0.00	204.16	204.16	100.00	3,940.44	1,633.28	-2,307.16	-141.26	2,450.00
Materials-Doors / Keys	5.61	425.00	419.39	98.68	5,797.30	3,400.00	-2,397.30	-70.51	5,100.00
Materials-Drywall/Plaster	0.00	16.67	16.67	100.00	0.00	133.36	133.36	100.00	200.00
Materials-Extermination/Pest Control	0.00	127.51	127.51	100.00	-3,988.59	1,020.08	5,008.67	491.01	1,530.00
Materials-Tools	92.00	43.75	-48.25	-110.29	8,050.63	350.00	-7,700.63	-2,200.18	525.00
Materials-Cabinets	0.00	133.33	133.33	100.00	0.00	1,066.64	1,066.64	100.00	1,600.00
Total Materials	4,978.53	7,346.75	2,368.22	32.23	91,369.32	58,774.00	-32,595.32	-55.46	88,160.00
Contract Costs									
Contract-Elevator Monitoring	2,781.51	2,533.34	-248.17	-9.80	28,662.43	20,266.72	-8,395.71	-41.43	30,400.00
Contract-Trash Removal	3,845.41	3,725.67	-119.74	-3.21	30,233.09	29,805.36	-427.73	-1.44	44,708.00
Contract-Extermination/Pest Control	11,815.00	5,357.50	-6,457.50	-120.53	74,969.65	42,860.00	-32,109.65	-74.92	64,290.00
Contract-Grounds	0.00	4,694.64	4,694.64	100.00	3,288.50	37,557.12	34,268.62	91.24	56,336.00
Contract-Unit Cleaning/Prep	0.00	400.00	400.00	100.00	0.00	3,200.00	3,200.00	100.00	4,800.00
Contract-Fire Alarm	0.00	3,338.34	3,338.34	100.00	8,054.64	26,706.72	18,652.08	69.84	40,060.00
Contract-Boilers	0.00	166.67	166.67	100.00	776.79	1,333.36	556.57	41.74	2,000.00
Contract-Floor Covering	0.00	83.33	83.33	100.00	2,798.76	666.64	-2,132.12	-319.83	1,000.00
Contract-HVAC	989.68	1,633.35	643.67	39.41	22,100.14	13,066.80	-9,033.34	-69.13	19,600.00
Contract-Janitorial/Cleaning	0.00	275.00	275.00	100.00	370.00	2,200.00	1,830.00	83.18	3,300.00
Contract-Alarm System Monitoring	0.00	298.35	298.35	100.00	110.00	2,386.80	2,276.80	95.39	3,580.00
Contract-Carpet Cleaning	0.00	16.67	16.67	100.00	0.00	133.36	133.36	100.00	200.00
Contract-Electrical	0.00	116.66	116.66	100.00	8,438.43	933.28	-7,505.15	-804.17	1,400.00
Contract-Plumbing	874.91	2,083.34	1,208.43	58.00	15,330.12	16,666.72	1,336.60	8.02	25,000.00
Contract-Roofing	250.00	393.75	143.75	36.51	2,350.00	3,150.00	800.00	25.40	4,725.00
Contract-Painting	7,790.00	0.00	-7,790.00	N/A	8,590.00	0.00	-8,590.00	N/A	0.00
Contract-Energy Audit	0.00	4,673.33	4,673.33	100.00	0.00	37,386.64	37,386.64	100.00	56,080.00
Contract-Human Resources	0.00	509.15	509.15	100.00	0.00	4,073.20	4,073.20	100.00	6,110.00
Contract Costs-Other	1,969.70	33.33	-1,936.37	-5,809.69	12,396.60	266.64	-12,129.96	-4,549.19	400.00
Total Contract Costs	30,316.21	30,332.42	16.21	0.05	218,469.15	242,659.36	24,190.21	9.97	363,989.00
TOTAL MAINTENACE EXPENSES	82,642.86	79,813.67	-2,829.19	-3.54	681,748.09	638,509.36	-43,238.73	-6.77	957,763.00
GENERAL EXPENSES									
Insurance	14,634.04	6,535.83	-8,098.21	-123.90	117,253.45	52,286.64	-64,966.81	-124.25	78,430.00
PILOT-Payments in Lieu of Taxes	5,609.68	5,301.00	-308.68	-5.82	44,877.44	42,408.00	-2,469.44	-5.82	63,612.00
Employee Benefits-Health/Dental/Optical	-911.27	9,736.08	10,647.35	109.36	-24,377.30	77,888.64	102,265.94	131.30	116,833.00
Employee Benefits-Pension	14,291.04	6,650.01	-7,641.03	-114.90	106,167.99	53,200.08	-52,967.91	-99.56	79,800.00
Employer Tax Expense	6,567.92	6,866.67	298.75	4.35	54,880.39	54,933.36	52.97	0.10	82,400.00

MHA Combined = COCC, CVC, FER, HCB, JCP, MVP, RVE, RVW, SCT, ALP, SSBG, PEER Budget Comparison

Period = May 2012

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
Security/Lease Enforcement Fee For Service	2,345.93	408.33	-1,937.60	-474.52	16,527.03	3,266.64	-13,260.39	-405.93	4,900.00
Lease Enforcement Fee For Service Expense	2,840.04	2,686.60	-153.44	-5.71	47,342.28	21,492.80	-25,849.48	-120.27	32,239.00
TOTAL GENERAL EXPENSES	45,377.38	38,184.52	-7,192.86	-18.84	362,671.28	305,476.16	-57,195.12	-18.72	458,214.00
HOUSING ASSISTANCE PAYMENTS									
Housing Assistance Payments	0.00	191.00	191.00	100.00	0.00	1,528.00	1,528.00	100.00	2,292.00
URP-PH-Tenant Utility Reimbursement-Public H	28.00	0.00	-28.00	N/A	114.00	0.00	-114.00	N/A	0.00
TOTAL HOUSING ASSISTANCE PAYMENTS	28.00	191.00	163.00	85.34	114.00	1,528.00	1,414.00	92.54	2,292.00
FINANCING EXPENSE									
Interest Expense-Ford	114.40	100.00	-14.40	-14.40	1,060.44	800.00	-260.44	-32.56	1,200.00
Interest Expense - Energy Performance Contra	2,874.53	0.00	-2,874.53	N/A	23,189.07	0.00	-23,189.07	N/A	0.00
TOTAL FINANCING EXPENSES	2,988.93	100.00	-2,888.93	-2,888.93	24,249.51	800.00	-23,449.51	-2,931.19	1,200.00
TOTAL EXPENSES	334,702.33	320,199.01	-14,503.32	-4.53	2,703,412.05	2,561,592.08	-141,819.97	-5.54	3,842,387.00
NET INCOME	61,420.25	40,062.92	21,357.33	53.31	323,193.77	320,503.36	2,690.41	0.84	480,756.00